

CURRICULUM VITAE

PERSONAL DATA

Name: Andrzej Bartos
Date of birth: 15.10.1971
Merital status: married, two sons
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EMPLOYMENT

- Oct 2004 to date **INNOVA CAPITAL, Warsaw**
Managing Partner (previously Partner, Managing Director)
- Member of Innova Executive Committee, co-responsible for day-to-day management of the firm
 - Member of Innova/4 and Innova/5 Investment Committee
 - Responsible for co-ordinating origination and investments in manufacturing companies in CEE
 - In charge of automotive, power equipment, building materials and industrial components practice
 - Led investments in EBCC Poland S.A., Fuchosa, SL, Donako Sp. z o.o., Libet S.A.
 - Chairman of the Supervisory Board of Libet S.A. (listed on the WSE)
 - Previously Chairman of the Board of Directors of Automotive Components Europe S.A. (listed on the WSE) and Donako S.A. (producer of components for power equipment)
- Jul-2001-Aug 2004 **DRESDNER KLEINWORT CAPITAL, Warsaw (later renamed into Allianz Specialised Investments)**
Director, Partner Central & Eastern Europe,
- Head of DrKC Warsaw office
 - Responsible for sourcing, structuring, negotiating and managing private equity investments in companies in Poland and Baltic States
 - Supervisory Board Member of ZPC Mieszko (listed on the WSE, successful operating and financial restructuring)
 - Established and managed highly recognized, first Polish MBO/MBI Club
- Jun 1999-Jul 2001 **BRE BANK SECURITIES, Warsaw (after spin-off of the BRE BROKERS)**
Executive Vice-president, Member of the Management Board
- Co-managed leading local brokerage (Best Polish IPO House 1999 by Rzeczpospolita)
 - Direct responsibility for all ECM and corporate finance related activities
 - Led or oversaw a number of IPOs and other equity or equity-linked offerings, including IPO of Orlen S.A.
- Aug 1998-May1999 **BRE BROKERS, BROKERAGE HOUSE OF BRE BANK, Warsaw**
Executive Director, Head of Equity Capital Markets
- Managed all ECM and corporate finance activities (IPOs, convertible bonds, privatisations)
 - As member of an executive committee developed business strategy and financial plan of the firm prior to its separation from the bank
 - Managed relations with key corporate clients
- Jan 1995-Jul 1998 **POLISH DEVELOPMENT BANK, Warsaw**
- Director, Equity Capital Markets (Jan 1998-Jul 1998)**
- Head of ECM team (10 junior and senior investment banking professionals involved in IPO's, secondary offerings, convertibles, privatisation and corporate advisory),
 - Managed proprietary trading desk in equities.

Deputy Director Capital Markets Dept, Head of Equity (May 1996-Dec 1997)

- Managing a team of equity capital markets specialists involved in equity underwriting, IPO's, corporate finance advisory
- Advising companies on IPO's and privatisation

Project Manager, Capital Market Dept (Jan 1995-May1996)

- Analysis and pricing of securities
- Equity underwriting transactions (documentation, due diligence, valuation, marketing, syndication).

Mar 1994-Dec 1994 **ALIANI BROKERAGE HOUSE, Warsaw**
Specialist, Sales & Trading

- Developing a business plan of the firm
- Establishment of marketing strategy
- Preparation of primary and secondary market procedures
- Establishment of a customer base

OTHER BOARD MEMBERSHIPS

2003 – 2004, 2011- Jun 1998–Jun 2001 Apr 1998–Mar 99	Polish Private Equity Association, Member of the Board PEMUG S.A. (WSE listed construction company), Member of the Supervisory Board PTPKB (fund management company managing National Investment Fund "Victoria" S.A.), Member of the Supervisory Board
1999	WISTIL S.A. (WSE listed textile company), Member of the Supervisory Board
1999	POLAM-Naklo S.A. (unlisted engineering company), Member of the Supervisory Board

EDUCATION

2000	INSEAD, France Executive training Corporate Financial Strategies in Global Markets
1990-1995:	WARSAW SCHOOL OF ECONOMICS MA in Finance & Banking; Thesis: Portfolio Investments Theory
1986-1990:	WLADYSLAW SIKORSKI LYCEUM IN MIEDZYRZEC PODLASKI

LANGUAGES:

Polish:	Native
English:	Fluent
German:	Good
Russian:	Basic

PROFESSIONAL QUALIFICATIONS AND TRAININGS:

Participated or spoke at number of professional private equity conferences in Poland and abroad.

Attended following professional trainings:

Mar 2003	Valuing Underperforming and Distressed Companies, IIR
May 2002	Structuring Private Equity Deals, IIR London
Oct 2001	Financial Modelling – LBOs, London
Sept 2001	Advanced Private Equity Course, EVCA, Nice
Dec 1997:	Corporate Finance, Privatisation Centre
Sep 1996:	Negotiations, Door Training & Seminars
Mar 1996:	Convertible Bonds, Citibank International Plc, London
Jun 1995:	Money and Capital Markets, Barents Group
May 1995:	Mergers & Acquisitions, Gdansk Academy of Banking
Mar 1994:	Securities Broker Training (Licensed Securities Broker, No 420)